

Need for more convenient gate access to ranch leads to development of SecureGuard

A Dallas company has invented a way to control electronic gates or doors, including those already installed, from virtually anywhere in the world. The new product comes from Remote Entry Systems and is called SecureGuard.

"An entirely new type of access control system, SecureGuard opens electronic gates and doors using a cell phone or the Internet, so it's not limited to the short distances of conventional systems," said founding partner Dale Foster. "Owners now have absolute control over who enters their prop-

erty, and when. A wireless device installs in under five minutes directly on the controller, so no trenches are required. And the unit works in tandem with other access control devices already installed."

Foster said he provided the inspiration for SecureGuard when he got repeated requests to use his ranch.

"My ranch is a popular destination for lots of friends and family, but I found that when I gave out the gate code, I'd lost control of who was using it, and when. I even had some teen parties that went on when I didn't know about them," said Foster.

"That's when I contacted Noel Gouldin, president of Remote Entry Systems, and asked him to come up

with a way to give me back control. After months of effort, he came up with a system that really worked. It allowed me to open the gate anytime with just my cell phone. And I could easily create unlimited access codes to give to others, which are valid one time or over any date range I want. Now I know exactly who's using my ranch.

"But maybe the best part was the look on people's faces when they saw what I could do with my gate – they were just astounded," he said. "That's when we decided to see if we could make the system work on a commercial basis, and we succeeded.

"SecureGuard adds a whole new level of functionality, providing distributors and dealers with a product that

new customers want and existing customers will demand."

SecureGuard owners use the Internet to create access codes, view logs of use and even open their gates or doors. A person enters the property by calling the SecureGuard system using their cell phone when they arrive, en-



The diagram above illustrates how the SecureGuard access control device operates. Access can be granted by using a phone or the Internet.

(Remote Entry Systems illustration)

tering the gate number, and then their personal access code. After SecureGuard's servers validate the entries, an "open" command is sent to the device on the controller, opening the gate in about 10 seconds, Foster explained.

Each time the system is used, a record is created which can be viewed anywhere with Internet access. Property owners create access codes that expire after a fixed number of uses, are valid only for a date range or are valid until cancelled. This gives owners both flexibility and security, he added.

For information on the product or on becoming a distributors or dealer, call 214-420-8228, or visit the web site at www.remoteentrysystems.com.

Mark calendars for Garden State AFA's Jackpot 2007 show

The Garden State Chapter of the American Fence Association will again hold its Jackpot trade show in Atlantic City, and has added a number of fun and educational activities and programs.

Jackpot 2007 is scheduled for March 2-3, 2007 at the Atlantic City Convention Center.

On Friday, March 2, the AFA's Certified Fence Professional (CFP) exam will be administered, beginning at 8 a.m.

A forum on fence estimating software programs follows at 10:30, with a deck and railing instruction seminar set for 1 p.m.

The deadline for entering is Feb. 12, 2007.

For more information on the Truck Round-Up, contact Hal Mante at 610-437-1944.

For information on the seminars, contact Steve Canny at 215-337-9651. To learn more about exhibitor and sponsorship opportunities, contact Ryan Litton at 609-886-1635.



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